

The 4% Solution! - 7/168 hours a week

Suggested Reading/Listening - "Investing **One Hour** a Day To Become More Valuable."

Chip Eichelberger – 865-300-2742 – GetSwitchedOn.com - Chip@GetSwitchedOn.com

The Bible

The Message

The Smart Guide to Accomplishing Your Goals

Think

How to Win Friends and Influence People

Unlimited Power, Awaken the Giant Within

Think and Grow Rich, Master Key To Riches

The Richest Man In Babylon

Free to Choose

PEAK - Secrets from the New Science of Expertise

The Millionaire Next-Door

Unlimited Power, Awaken the Giant Within

Building a Story Brand

The Greatest Salesman in the World

China in Ten Words

"4 Hour" Series of Books, **Tools of Titans**, Tribe of Mentors

Raving Fans, Gung Ho!, One Minute Series, others

Good to Great, Built To Last

The Five Love Languages

What Got You Here Won't Get You There, MOJO, others

Made to Stick, Switch

Mindset: The New Psychology of Success

Grit

The 21 Irrefutable Laws of Leadership – all his books

Positively Outrageous Service & Showmanship and others

Now, Discover Your Strengths, others

Swim With The Sharks, Beware The Naked Man - all his books

The Purpose Driven Life

Golf Is Not a Game of Perfect, many others

The Inner Game of Tennis

Little Red Book of Sales, others

1001 Ways to Reward Employees

INFLUENCE -The Psychology of Persuasion, Pre-Suasion

MoneyBall, The Blind Side, Liar's Poker, Coach

The E Myth

See You at the Top, Raising Positive Kids...

The Seven Habits Of . . . & First Things First

More Than A Carpenter

Chicken Soup for the Soul Series

Way of the Peaceful Warrior

Wild at Heart

Making Your Children Mind Without Losing Yours, New Birth Order Book

1001 Ways To Be Romantic

Bringing Up Boys, Dare to Discipline

Eugene Peterson

Chip Eichelberger/Jeff Davidson

Col. Wm. C. Hunter (eBook is FREE version on my site)

Dale Carnegie

Tony Robbins

Napoleon Hill

George Clason

Milton Friedman

Anders Ericsson/Robert Pool

Stanley/Danko

Anthony Robbins

Donald Miller

Og Mandino

Yu Hua

Tim Ferriss

Ken Blanchard

Jim Collins

Gary Chapman

Marshall Goldsmith

Chip Heath & Dan Heath

Carol Dweck

Angela Duckworth

John C. Maxwell

T. Scott Gross

Marcus Buckingham

Harvey Mackay

Rick Warren

Dr. Bob Rotella

Tim Gallwey

Jeffrey Gitomer

Bob Nelson

Robert Cialdini

Michael Lewis

Michael Gerber

Zig Ziglar

Stephen Covey

Josh McDowell

Hansen & Canfield

Dan Millman

John Eldredge

Kevin Leman

Gregory J.P. Godek

Dr. James Dobson

How many non-fiction books do I read a year?

Essential Magazines/Newspapers: Inc. Forbes, Fortune, WSJ, Inv. Business Daily, Entrepreneur, Fast Company

Examples of Great Voices to Look Up on YouTube: I have a my own channel with over 40 videos in the Chip's Tip's Playlist, Jim Rohn, Tony Robbins, Tom Hopkins, Willie Jolley, Laura Stack, Brian Tracy, Mel Robbins, Mark Sanborn, Connie Podesta, Roger Dawson, Les Brown, Harvey Mackay, Tom Peters, Denis Waitley, Earl Nightingale, Napoleon Hill, Nido Qubein, Og Mandino, Ken Blanchard, Jeanne Robertson, JB Glossinger

Podcasts I recommend: Tim Ferriss Show, Building a Story Brand, Dan Carlin's Hardcore History, Freakonomics Radio, On the Mark, No Laying Up, How To Be Amazing, Gilbert Gotfried's Amazing Colossal Podcast, Art of Manliness, MorningCoach.com, The School of Greatness, WTF, WSJ The Future of Everything, Against the Rules Michael Lewis, Norm McDonald. Adam Carolla, On Boys, The Happiness Lab, Dennis Miller, Hank Haney, Charlie Kirk, Ron Burdandy

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